

# UHNW Client Solutions Exclusive: Commercial Real Estate

Join us for a PWM Exclusive call focused on the evolving Commercial Real Estate Market:

**Tuesday, July 25<sup>th</sup> 1:00 p.m. CST**

**Jennifer Gabrielli**, Head of Ultra High Net Worth Client Solutions, will moderate a panel discussion on the Commercial Real Estate landscape and current market outlook. She will be joined by Head of Commercial Real Estate Stabilized Products within UBS' Bank USA, **Shawn Conover**, Real Estate & Lodging Analyst for the Americas within UBS' Chief Investment Office, **Jonathan Woloshin**, and Vice Chairman for CBRE Los Angeles, **Todd Doney**.



**Shawn Conover** joined UBS as a consultant in April of 2017 and as a full-time employee in January of 2018 and is the Commercial Real Estate Stabilized Product Head within UBS Global Wealth Management's Bank USA. Shawn has 21 years of experience in real estate finance and investments. Prior to joining UBS, Shawn worked for Guggenheim Partners where he served as Head of Underwriting and Deputy Chief Credit Officer for its Commercial Real Estate Finance division. Over his career Shawn managed, underwritten, approved and / or originated secured commercial real estate financings for both balance sheet loans and CMBS for UBS, Guggenheim Partners and Merrill Lynch.

**Date: Tuesday, July 25**  
**Time: 1:00 p.m. CST**

*Unable to attend the call?  
A replay will be made  
available following the live  
discussion.*

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**Jonathan Woloshin, CFA®**, has 38 years of industry experience as a securities analyst, having covered virtually every equity sector over the course of his career. His experience extends beyond traditional equity research to include analysis of fixed income, convertibles, options, and derivatives. In addition, Jonathan is experienced in capital structure arbitrage and short selling. Jonathan has been widely quoted in various real estate publications as well as national media outlets including The Wall Street Journal, Barron's, The New Times, Bloomberg, and Forbes. In addition, Jonathan has appeared on CNBC, Bloomberg TV, and Yahoo Finance TV, discussing various aspects of the US real estate sector. Jonathan is a Chartered Financial Analyst® and holds FINRA series 7, 24, 66, 86, and 87 licenses.

**Todd Doney**, Vice Chairman at CBRE's headquarters in Los Angeles, has completed commercial real estate transactions encompassing over 100 million square feet of office space. Todd is a preeminent broker in the greater Los Angeles area. He has represented major institutional tenants such as, Nestle, Wells Fargo Bank, Dentons US LLP, Akin Gump Strauss Hauer & Feld LLP, KPMG, GE/NBC, AT&T, Cedars-Sinai Medical Center, Southern California Edison, AECOM, Cigna, Northern Trust, BP, and The Walt Disney Company.

We hope you will join us for this insightful discussion.

Kind regards,

**ATX Wealth Partners**

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